



NOCIL LIMITED

Result Update Presentation

FY2015





Safe Harbor



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NOCIL in a Snapshot.....



- Part of **Arvind Mafatlal Group**
- **Largest** Rubber Chemical Manufacturer in India
- **Expertise** in Rubber Chemical Business **over 4 decades**
- State of the Art **Innovative** & **Sustainable** Competitive Technologies
- **Wide range** of Rubber Chemicals to suit the customer needs
- **Long Term** Business Relationships with Major Tyre Companies
- **Strong** Marketing & Distribution Service Network
- Accredited with **Quality Certificates** under **Total Quality Management**

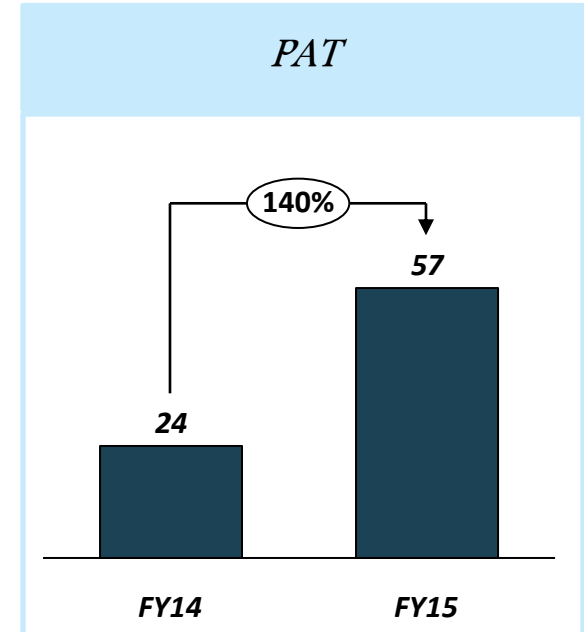
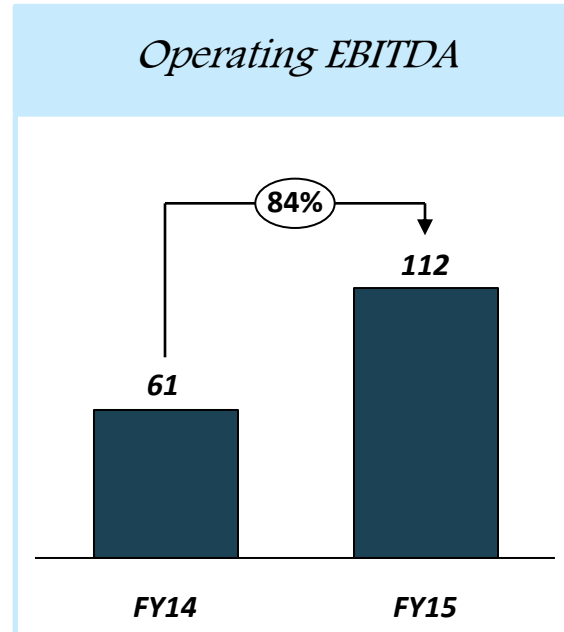
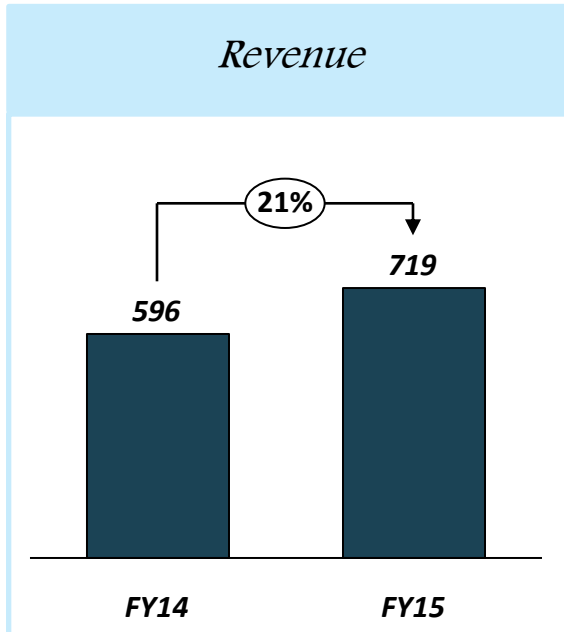


Key Strengths





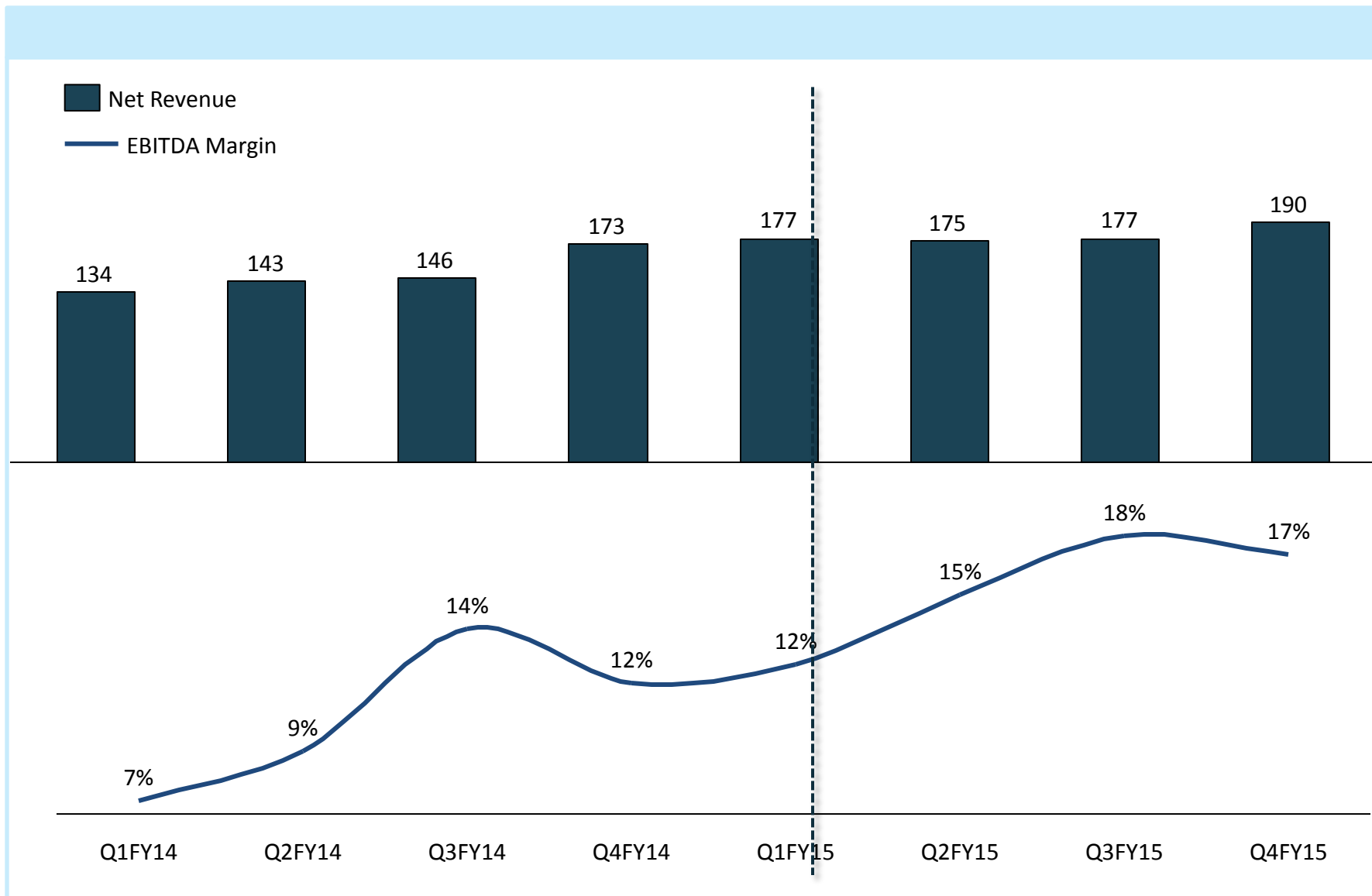
Key Annual Highlights



- Net Revenue of Rs. 719 crs in FY15 compared to Rs. 596 crs last year; growth of 21%
- EBITDA for FY15 Rs. 112 crs as against Rs. 61 crs last year; a growth of 84%
- EBITDA margin in FY15 has improved to 16% from 10% in FY14 mainly due to operating efficiencies
- Profit after Tax for FY15 is Rs. 57 crs registering growth of 140%
- Long Term Debt to Equity has reduced from 0.25 in FY14 to 0.17 in FY15



Operating Leverage Playing Out

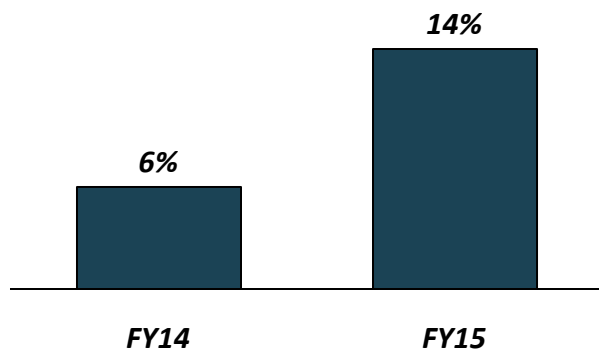




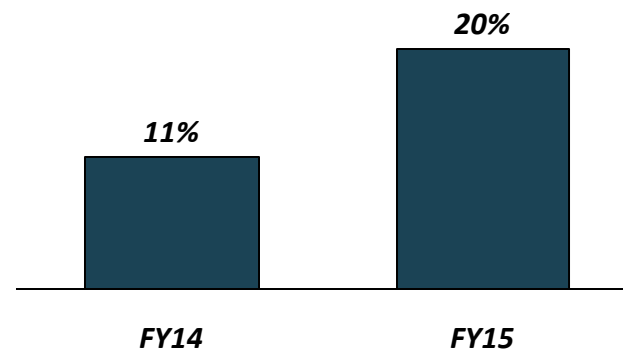
Financial Ratios



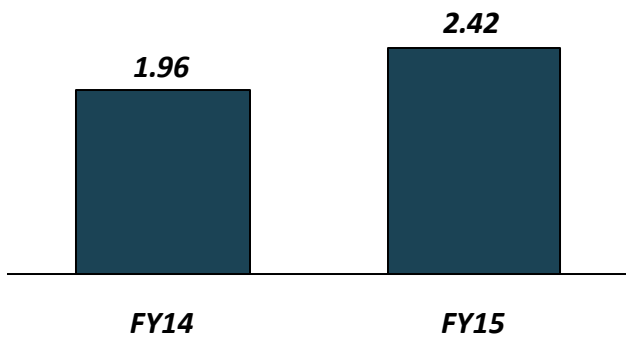
Return on Equity (RoE)



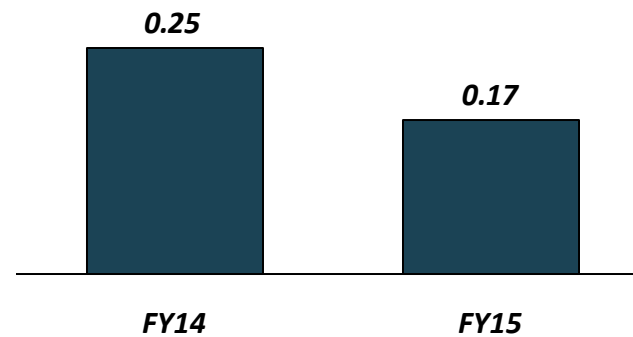
Return on Capital Employed (ROCE)



Fixed Asset Turnover (x)



Long Term Debt to Equity (x)

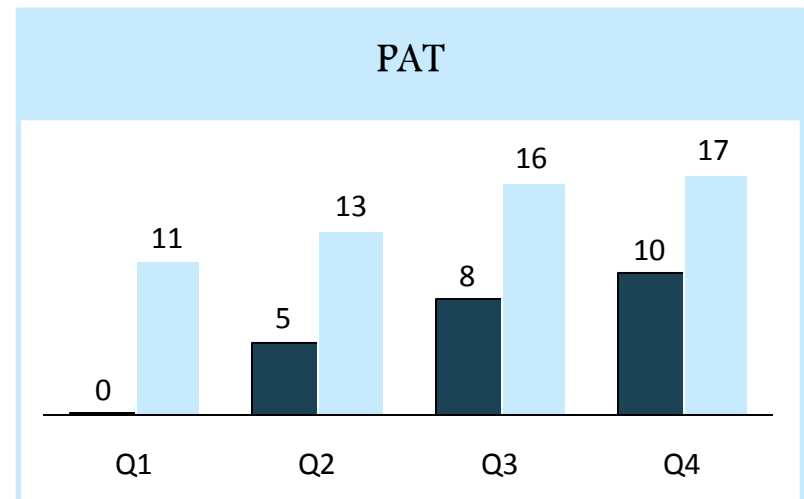
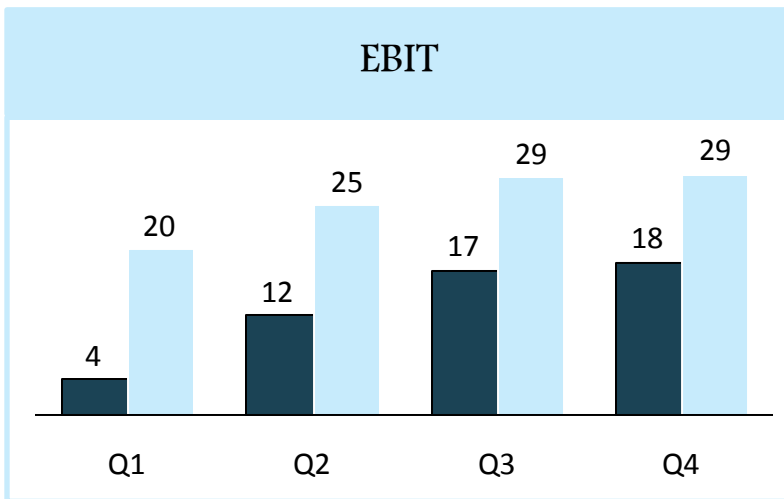
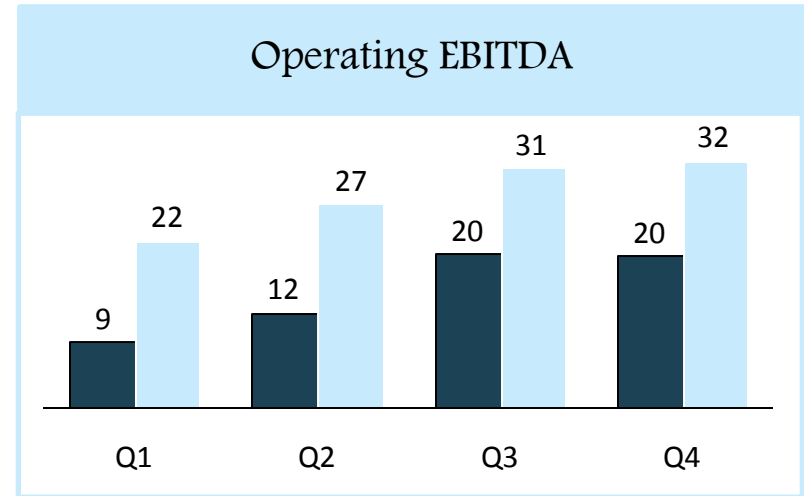
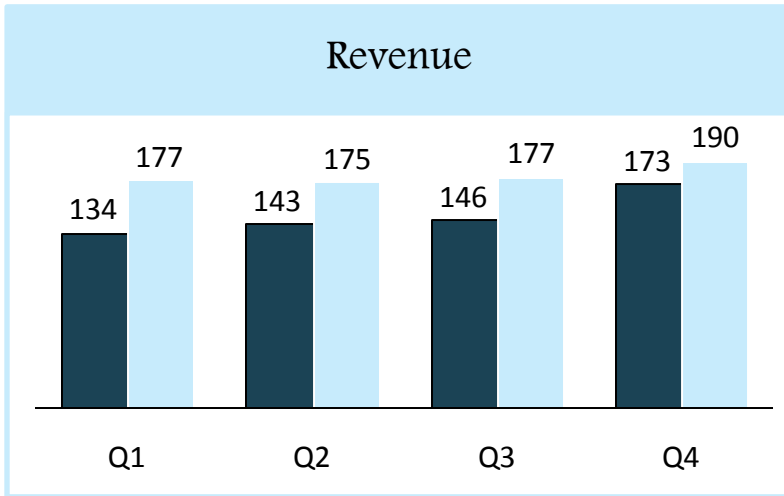




Quarterly Built-up



FY14 FY15





Profit & Loss Statement



Rs. In Crores	FY15	FY14	FY13
Revenue from Operations	719	596	488
Raw Material	389	349	316
Employee Expenses	48	41	36
Other Operating Expenses	170	145	117
Operating EBITDA	112	61	20
EBITDA Margin	16%	10%	4%
Depreciation	13	18	8
Interest	17	17	4
Other Income	4	11	14
Profit Before Exceptional Items & Tax	86	37	22
Exceptional Item	0	(2)	22
Profit Before Tax	86	35	44
Tax	29	11	2
Net Profit	57	24	42



Balance Sheet



Rs. In Crores	FY15	FY14
Shareholder's Fund	414	376
Share capital	161	161
Reserves & Surplus	253	216
Non-current liabilities	105	122
Long term borrowings	51	72
Deferred Tax liabilities (net)	41	39
Other Long term liabilities	13	12
Current liabilities	238	238
Short term borrowings	75	59
Trade payables	89	124
Other current liabilities	74	55
Total Liabilities	757	736

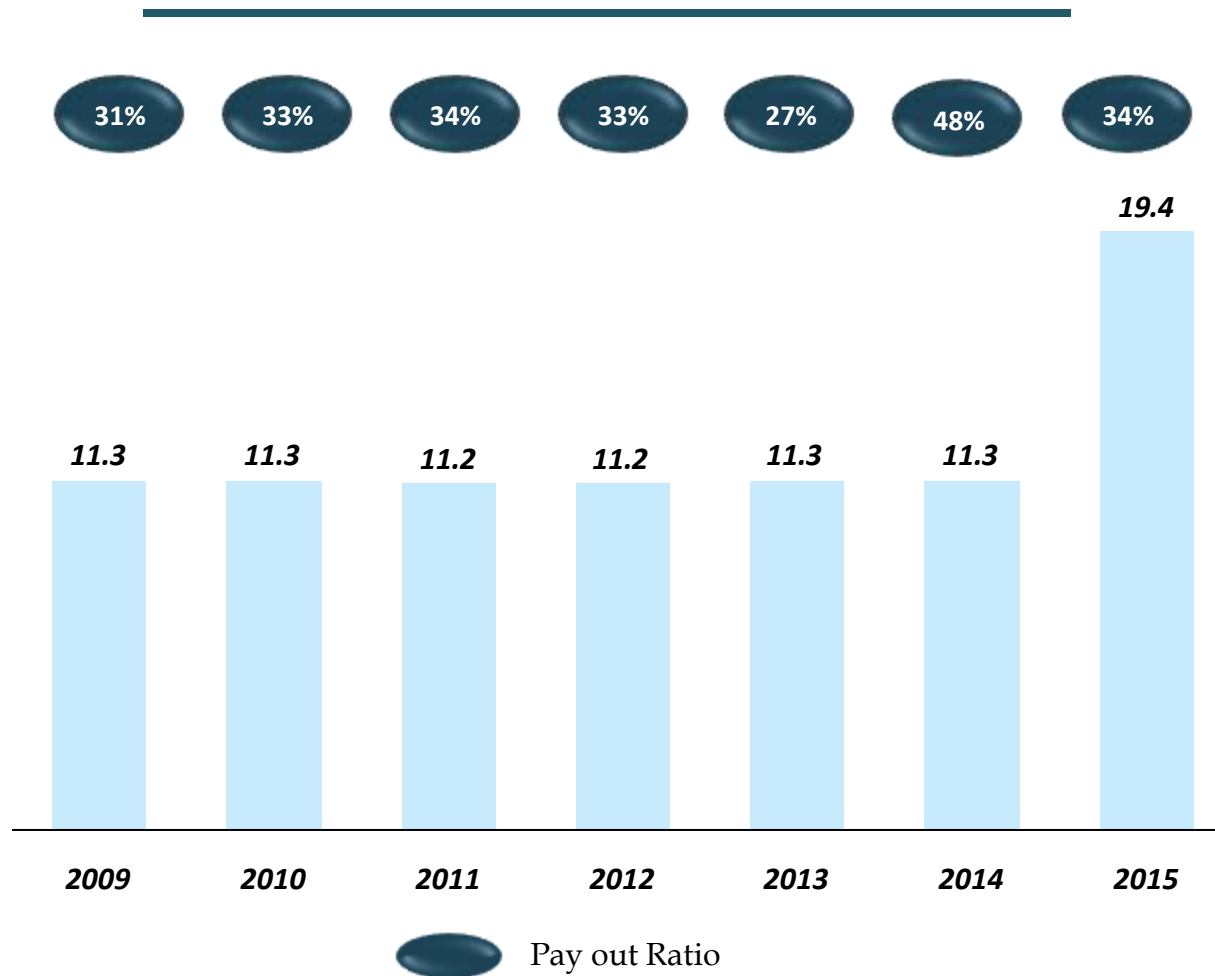
Rs. In Crores	FY15	FY14
Non-current assets	380	398
Fixed assets (inc. CWIP)	297	305
Non-current Investments	47	47
Other Non-current assets	36	46
Current assets	377	338
Inventories	188	160
Trade receivables	167	148
Cash and bank balances	5	15
Short term loan and advances	17	16
Other current assets	0	0
Total Assets	757	736



Consistent Dividend Record



**Dividend (Rs. In Crores)*



**Dividend includes Dividend Tax paid*



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