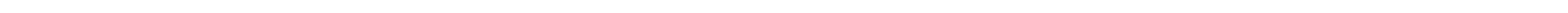




NOCIL LIMITED

## Result Update Presentation

Q1 FY2016





# Safe Harbor



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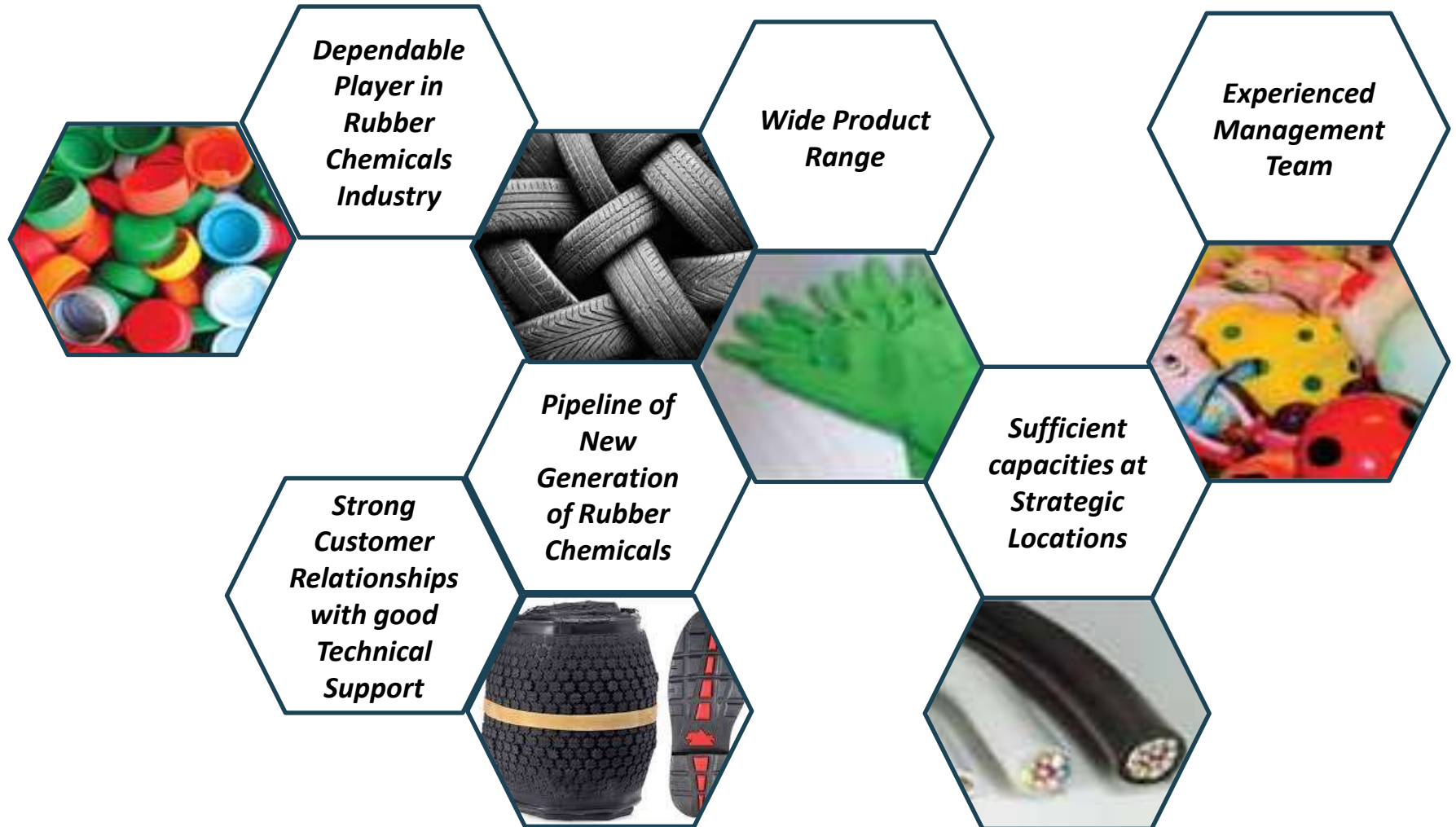
## NOCIL in a Snapshot.....



- Part of **Arvind Mafatlal Group**
- **Largest** Rubber Chemical Manufacturer in India
- **Expertise** in Rubber Chemical Business **over 4 decades**
- State of the Art **Innovative** & **Sustainable** Competitive Technologies
- **Wide range** of Rubber Chemicals to suit the customer needs
- **Long Term** Business Relationships with Major Tyre Companies
- **Strong** Marketing & Distribution Service Network
- Accredited with **Quality Certificates** under **Total Quality Management**



# Key Strengths

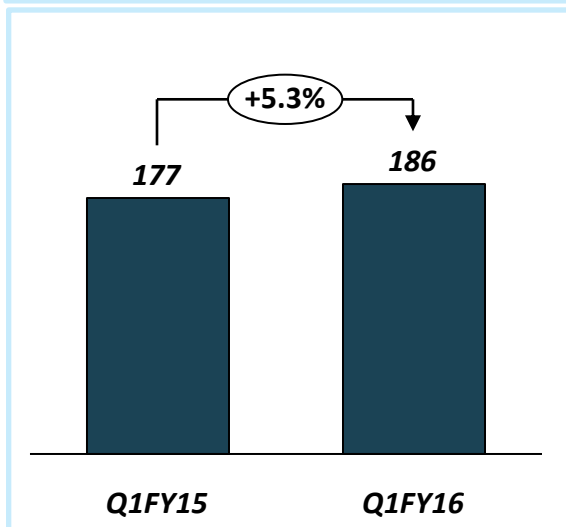




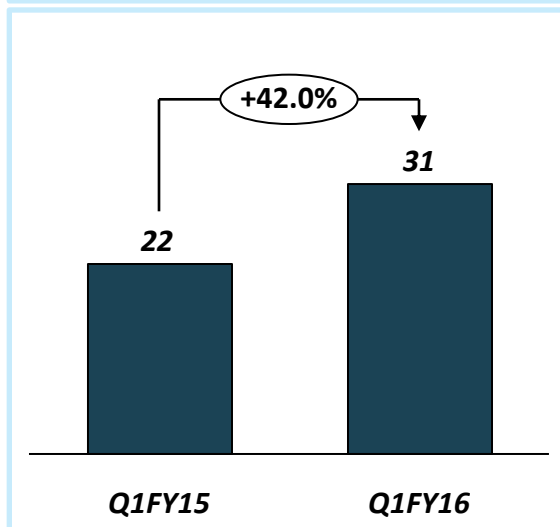
# Financial Highlights



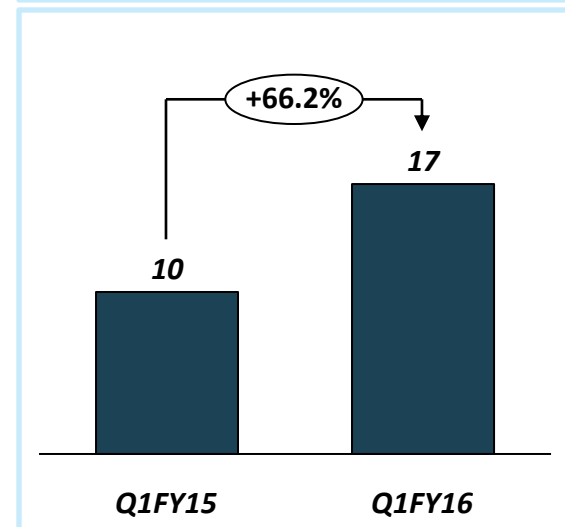
## Revenue



## Operating EBITDA



## PAT



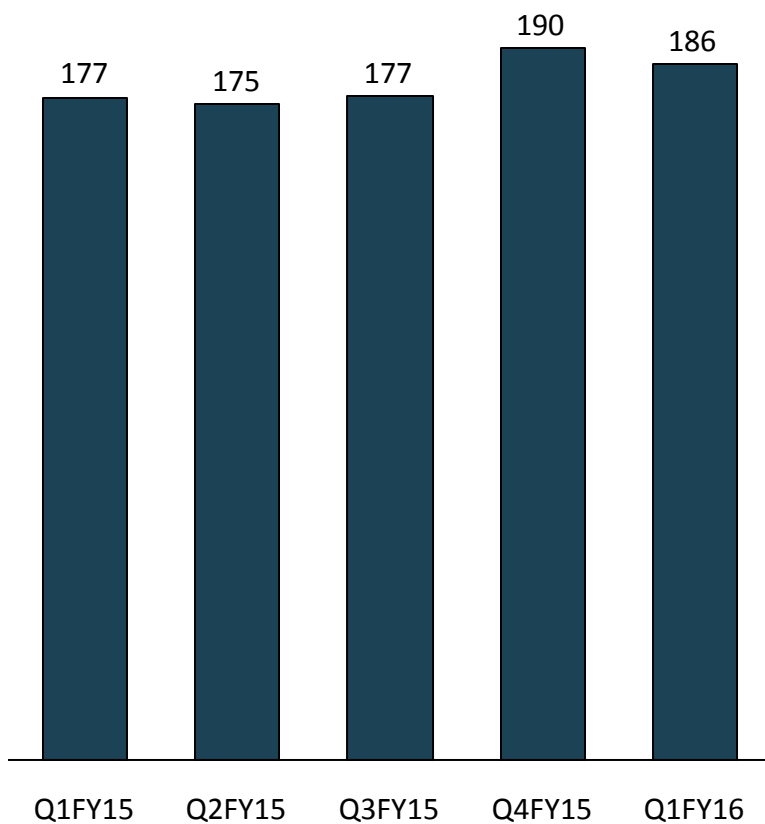
- Net Revenue of Rs. 186 crores in Q1FY16 compared to Rs. 177 crores same quarter previous year; growth of 5.3%
- Operating EBITDA for the quarter is Rs. 31 crores as against Rs. 22 crores y-o-y growth of 42%
- Operating EBITDA margin has improved to 16.6% from 12.3% mainly due to operating efficiencies
- Net Profit is Rs.17 crores compared to Rs. 10 crores same quarter previous year increased by 66.2% on y-o-y basis



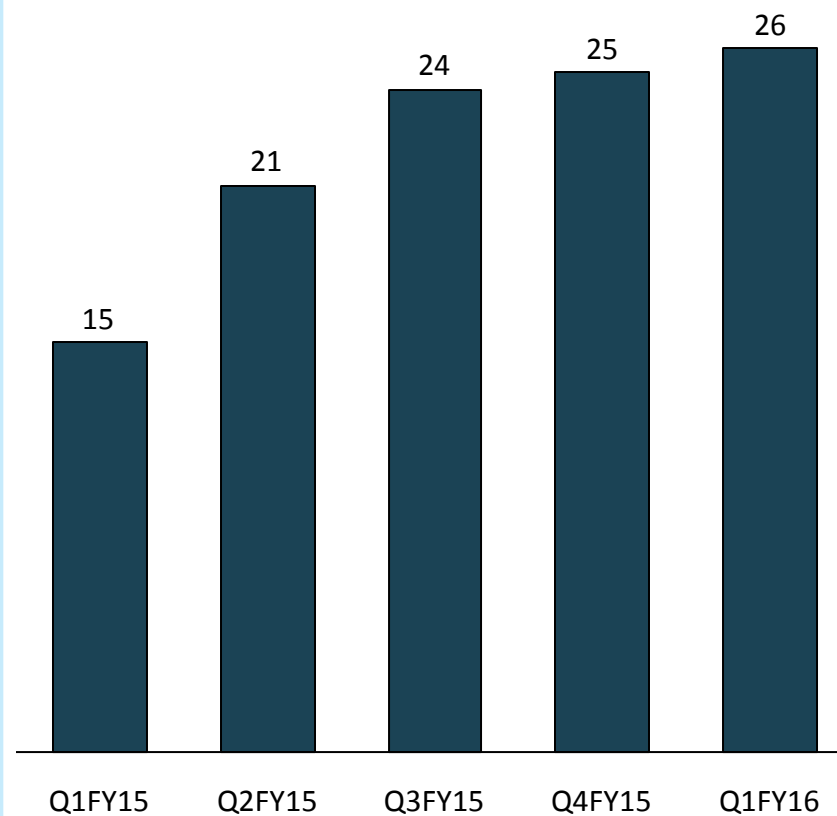
# Sustainable Operations



## Revenue

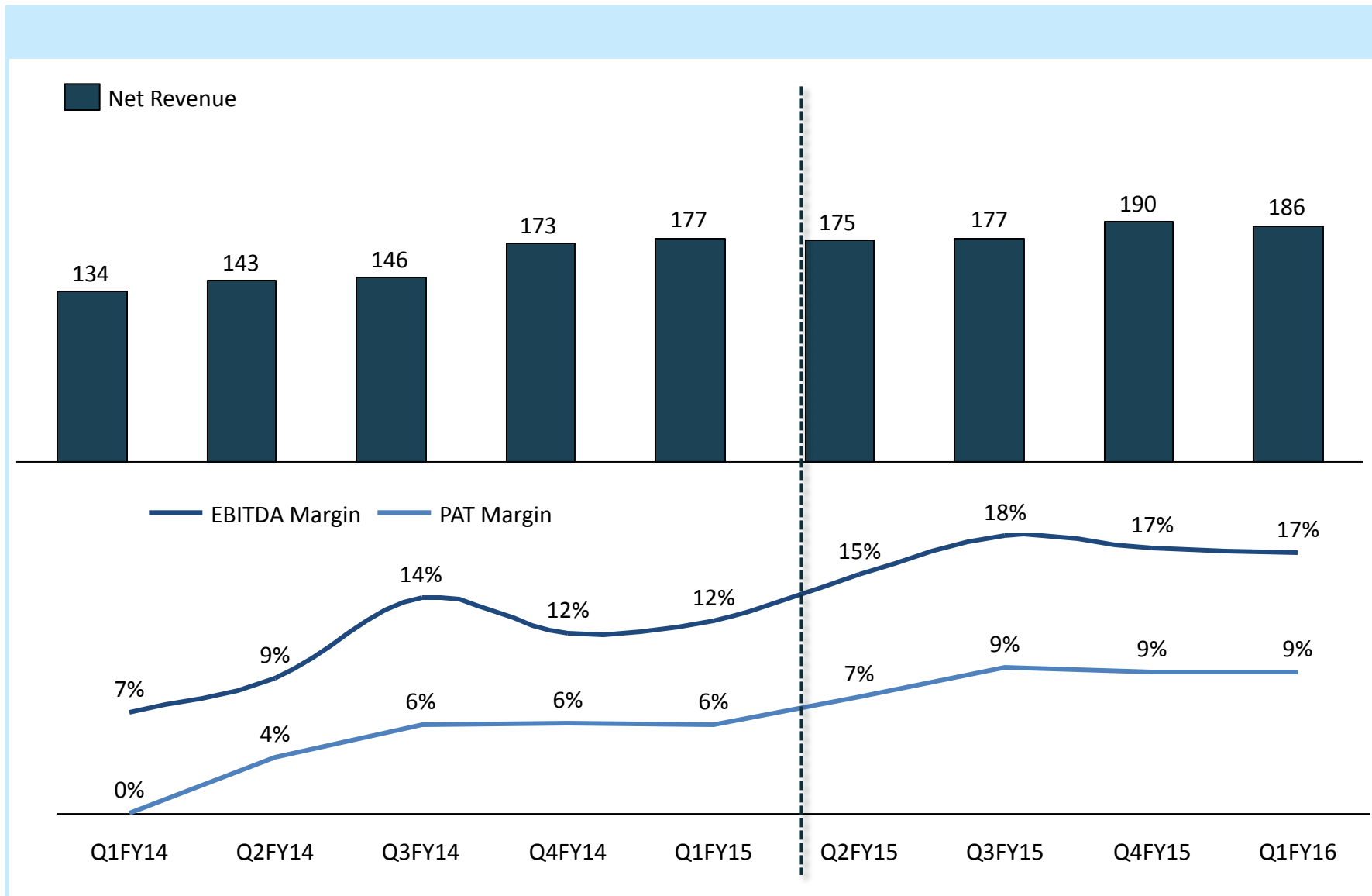


## PBT





# Operating Leverage Playing Out





# Profit & Loss Statement



Rs. In Crores	Q1FY16	Q1FY15	Y-o-Y	FY15
<b>Revenue from Operations</b>	<b>186</b>	<b>177</b>	<b>5.3%</b>	<b>719</b>
Raw Material	102	104		389
Employee Expenses	14	12		50
Other Operating Expenses	39	40		167
<b>Operating EBITDA</b>	<b>31</b>	<b>22</b>	<b>42.0%</b>	<b>113</b>
<b>EBITDA Margin</b>	<b>16.61%</b>	<b>12.32%</b>		<b>15.76%</b>
Depreciation	3	3		15
Other Income	2	1		4
<b>EBIT</b>	<b>29</b>	<b>19</b>	<b>50.7%</b>	<b>103</b>
<b>EBIT Margin</b>	<b>15.66%</b>	<b>10.94%</b>		<b>14.29%</b>
Interest	3	4		17
<b>Profit Before Tax</b>	<b>26</b>	<b>15</b>		<b>86</b>
Tax	9	5		29
<b>Net Profit</b>	<b>17</b>	<b>10</b>	<b>66.2%</b>	<b>57</b>
<b>Net Profit Margin</b>	<b>9.00%</b>	<b>5.70%</b>		<b>7.94%</b>





## Balance Sheet



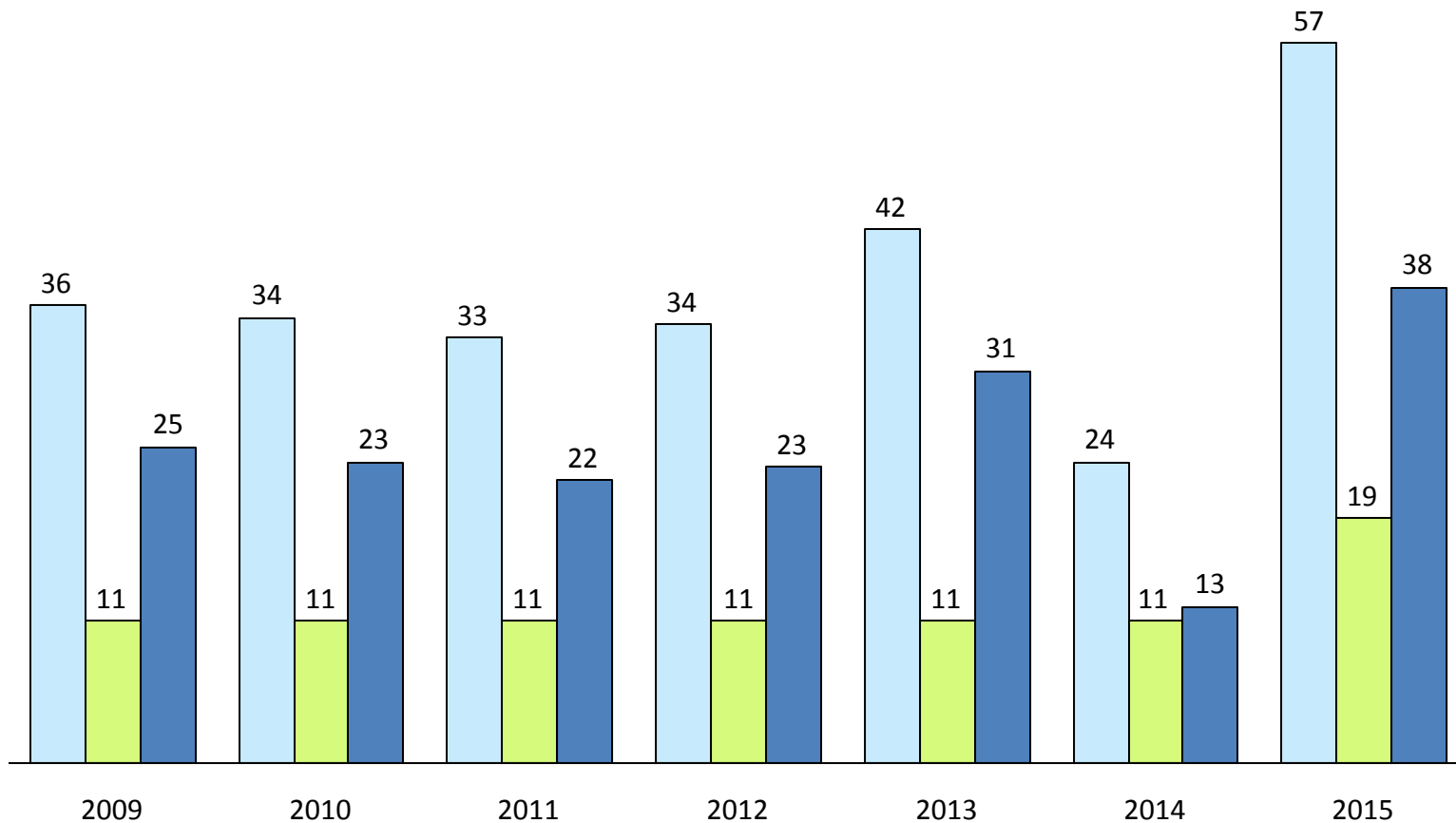
Rs. In Crores	FY15	FY14
<b>Shareholder's Fund</b>	<b>414</b>	<b>376</b>
Share capital	161	161
Reserves & Surplus	253	215
<b>Non-current liabilities</b>	<b>105</b>	<b>122</b>
Long term borrowings	51	72
Deferred Tax liabilities (net)	41	39
Other Long term liabilities	13	11
<b>Current liabilities</b>	<b>238</b>	<b>238</b>
Short term borrowings	75	59
Trade payables	89	124
Other current liabilities	74	55
<b>Total Liabilities</b>	<b>757</b>	<b>736</b>

Rs. In Crores	FY15	FY14
<b>Non-current assets</b>	<b>380</b>	<b>398</b>
Fixed assets (inc. CWIP)	297	305
Non-current Investments	47	47
Other Non-current assets	36	46
<b>Current assets</b>	<b>377</b>	<b>338</b>
Inventories	188	160
Trade receivables	167	148
Cash and bank balances	5	15
Short term loan and advances	17	15
Other current assets	0	0
<b>Total Assets</b>	<b>757</b>	<b>736</b>



# Consistent Dividend Record

PAT Dividend\* Retained Earnings



\*Dividend includes Dividend Tax paid



## For further information, please contact:

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**Company :**

NOCIL Ltd.  
CIN: L99999MH1961PLC012003  
Mr. P.Srinivasan - CFO  
[finance@nocil.com](mailto:finance@nocil.com)

<http://www.nocil.com/>

**Investor Relations Advisors :**

Strategic Growth Advisors Pvt. Ltd.  
CIN: U74140MH2010PTC204285  
Ms. Payal Dave / Ms. Neha Shroff  
[dpayal@sgapl.net](mailto:dpayal@sgapl.net) / [sneha@sgapl.net](mailto:sneha@sgapl.net)

[www.sgapl.net](http://www.sgapl.net)